

Read the article and answer the questions.

The day begins by checking email and replying to any inquiries that have come in overnight. Next, the importer or exporter reviews and updates their website to ensure that all the products and services are still accurate and up-to-date. They post any new products or services online and answer any phone calls or inquiries that come in.



Next, the importer or exporter drafts proposals and quotes for potential customers. They negotiate with suppliers to get the best possible prices for their products. Once they have placed orders with their suppliers, they track the shipments and update their customers accordingly. They also prepare customs documents and file all the necessary paperwork.

The importer or exporter also does some research online to identify new products and services that they could offer their customers. They also look for new markets and opportunities. They might attend trade shows or networking events to meet new people and build relationships with potential customers. They also work on maintaining relationships with their existing customers and suppliers.



If any problems or issues arise, the importer or exporter troubleshoots and resolves them. They process payments and invoices and ship products to their customers. They also handle returns and exchanges. Finally, they provide customer service and support as needed.

1. Why does the importer or exporter check their email in the morning?

2. What is the purpose of updating the website?

3. What kind of paper work does the importer/exporter do?

4. How does the importer or exporter find new products and services?

5. What is the goal of attending trade shows or networking events?

6. What do they do if any problems or issues arise?

1. The importer or exporter replies to any inquiries that have come in overnight.
2. The purpose of updating the website is to ensure that all the products and services are still accurate and up-to-date.
3. The importer/exporter does customs documents and files all the necessary paperwork.
4. The importer or exporter finds new products and services by doing some research online.
5. The goal of attending trade shows or networking events is to meet new people and build relationships with potential customers.
6. If any problems or issues arise, the importer or exporter troubleshoots and resolves them.