

Bargaining

Brainstorm things you might use bargaining (asking for a lower price).

1. *second hand clothes* 2. _____ 3. _____ 4. _____ 5. _____
 6. _____ 7. _____ 8. _____ 9. _____ 10. _____

Listen to the audio and complete the conversation:

Customer: Excuse me Miss, how much 1 _____?

Salesperson: It's \$20.

Customer: That's too expensive. Can you 2 _____?

Salesperson: I can give it to you 3 _____.

Customer: Hmm..can you do any 4 _____ than that?

Salesperson: Let me see. How about \$15?

Customer: Oh dear! I can only 5 _____. Can you meet me 6 _____?

Salesperson: Oh okay, I can 7 _____. That's my 8 _____. I won't make any profit.

Customer: Okay, 9 _____.

Salesperson: Great, 10 _____. Thank you for your business.

Answer the questions with your own ideas.

1. Give an example of something you bargained for? Did you get a cheaper price?

2. Are you comfortable bargaining with salespeople? Explain.

3. Are you willing to walk away from a deal if you can't get a better price? Why/why not?

4. Do you think bargaining is a good way to save money? Why/why not?

5. Are you good at bargaining? Explain why?

Create your own conversation:

Customer: How much is _____?

Salesperson: _____

Customer: _____

Salesperson: _____

Customer: _____

Salesperson: _____

Customer: _____

Salesperson: _____